

PRESS RELEASE

For immediate release

New management at JTI Russia factories

Edwin Rosa is named head of Petro factory, Andrey Kolmanson takes the helm at Liggett-Ducat, and Andreas Fulgoni takes charge of CRES Neva

Moscow/Saint-Petersburg, (March 3, 2014) – **Edwin Rosa** has been appointed as the new General Manager of Petro tobacco factory and JTI's Vice President of Manufacturing, CIS. **Andrew Newton**, his predecessor, will be supervising operations of all JTI factories across the globe.

Edwin Rosa was born in 1960 in New York, USA, and has been working at RJR/JTI for almost 30 years. He began his career in 1984 in Puerto Rico; later, he held various positions with progressively increasing responsibilities. In particular, he led JTI's factories in Kazakhstan and Ukraine; headed the HR function at Petro factory and CIS region; from 2007 to 2010, he was in charge of JTI Yelets, a reconstituted tobacco manufacturing facility; from 2010 to 2014, he led Liggett-Ducat tobacco factory. Since March 1, Edwin has been managing five JTI factories, including four factories in Russia and one in Ukraine.

"I am very proud to become the head of the region where JTI's largest factories are located," notes Edwin. According to him, the company will continue to focus on innovation, performance and developing people labor safety improvements. Environmental protection will also continue to be a key focus area.

Andrey Kolmanson, who, until recently, was the General Manager of CRES Neva tobacco factory located in the Leningrad Region, is appointed General Manager of Liggett-Ducat, JTI's Moscow factory. Andrey was born in 1976 in Leningrad. He graduated from the Baltic State Technical University, specializing in international management, and Bodø Graduate School of Business (Norway), where he earned his MBA degree. Before joining JTI in 2001, he worked as a financial analyst at Arthur Andersen, a consulting company. He began his JTI career as a financial analyst at Petro factory. Subsequently, he held various positions in the company's Finance function in Moscow and again at Petro factory.

In 2008, he was appointed Director of Manufacturing Services, and in 2011 became Production Director at Liggett-Ducat, JTI's Moscow factory. From March 2013 to February 2014, he has led the CRES Neva factory.

Andreas Fulgoni is named General Director of CRES Neva factory.

Andreas was born in 1981 in Arnsberg, Germany. He graduated from the Rhine-Cologne University of Applied Sciences. He began his career in JTI's Trier factory in 2008 as a junior Production engineer, and subsequently held diverse managerial positions. From 2011 until now he led the Trier factory Primary processing facility.

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For more information, please contact:

Corporate Affairs and Communications, JTI
Maria Plis
Communications Manager
Tel.: +7 (903) 676 30 36; e-mail: Maria.Plis@jti.com

About JTI

Japan Tobacco International (JTI), part of Japan Tobacco Group, is the largest manufacturer of tobacco products in Russia. The company manufactures and sells international cigarette brands, including Winston, Mevius (former Mild Seven), Camel, Sobranie, Glamour, and LD. The company's brand portfolio also includes Russian brands, such as Russian Style, Peter I, Troika, and others.

JTI is the leading foreign investor in Russia's tobacco industry. The total volume of the company's direct investment into the Russian economy has reached USD 1.8 billion. The company's share of the Russian tobacco market amounts to 36.2% in volume terms¹.

Four modern JTI manufacturing facilities are operating in Russia:

- Two finished tobacco product factories: Petro in St. Petersburg and Liggett-Ducat in Moscow, whose aggregate production volume reached 136.3 billion sticks of cigarettes and papirosa cigarettes in 2013;
- Two tobacco raw material enterprises: JTI Yelets factory in the Lipetsk Region, the only enterprise in Russia and the CIS manufacturing reconstituted tobacco; and CRES Neva factory in the Leningrad Region, Russian manufacturer and exporter of cut rolled expanded stems (CRES) and dry ice expanded tobacco (DIET) that are used in cigarette production.

Charitable activities are an important part of JTI's daily operations. JTI actively cooperates with charitable organizations that provide assistance to the elderly, veterans, and the disabled. In

¹ According to Nielsen data for December 2013

addition, JTI implements projects to support the cultural heritage and the development of modern art.

JTI employs about 5,000 people in the Russian market. JTI is among the most attractive employers, including in terms of career development opportunities and employee compensation package.² In 2014, JTI became the first Russian company to achieve the Bronze Level of the Investors in People Accreditation, an international system for people management quality accreditation.

² According to the ratings “Best Company for Work and Career 2013” by *Elite Personnel* newspaper, 2013; “Best Employers in Russia 2012” by *Vedomosti* newspaper, No. 33 (3295), 2013; “50 Dream Employers for Young Professionals” by *Akzia. Career* newspaper, No. 7 (150), 2012; “Best Employers in Russia” by hh.ru, 2012